



**KINGS GLOBAL ACADEMY**

USA | UK | UAE | CANADA | AUSTRALIA | SINGAPORE | SAF | INDIA | KENYA

CERTIFIED

# PROFESSIONAL

IN X1 ACCREDITED PROPERTY BUSINESS MANAGEMENT



**PROPERTY | REAL ESTATE | LEASING |  
PROPERTY MANAGEMENT**

COURSE DESCRIPTION, OUTLINE & QUOTATION



CERTIFIED  
**PROFESSIONAL**

IN X1 ACCREDITED PROPERTY BUSINESS  
MANAGEMENT



# ABOUT ACADEMY

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# ABOUT US

## OUR BRANCHES



FLORIDA  
USA



LONDON  
UK



TORONTO  
CANADA



SYDNEY  
AUSTRALIA



SINGAPORE  
ASIAPAC



GAUTENG  
SOUTH AFRICA



DUBAI  
UAE

## OUR ACHIEVEMENTS



**+100,000**

COURSES  
PROVIDED

**+600%**

RETENTION  
RATE

**+50**

LOCATIONS  
BY 2025

**5**

GOOGLE  
RATINGS

**+350**

RECOGNITIONS &  
ACCREDITIONS



# COURSE OVERVIEW

# OVERVIEW

A property broker operating at a lower level typically refers to a real estate agent who is employed by a brokerage firm and is involved in the day-to-day tasks of buying, selling, or renting properties. These agents work under the supervision of senior brokers or managers and are responsible for tasks like client communication, property viewings, and paperwork.

## Key aspects:

- Experience: Lower-level brokers are generally less experienced than senior brokers.
- Decision-Making Authority: Senior brokers typically have more decision-making authority and responsibility.
- Client Portfolio: Senior brokers may manage larger and more complex client portfolios.
- Leadership Roles: Senior brokers may hold leadership roles within the brokerage firm.

# BENEFITS

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## Learning Objectives

1. Understand the process of making a real estate market analysis and its use
2. Understand real estate investment themes and strategies
3. Understand how private equity investors set up investment portfolios and develop asset management plans
4. Identify Asia macroeconomic real estate trends
5. Understand how capital structure creates value in real estate
6. Explore the future prospects and outlook of technology on Real Estate from emerging technologies



# ELIGIBILITY

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## PROFESSIONALS ENGAGED IN :

- Property agents and real estate consultants
- Private real estate funds and real estate investment companies, property development companies, investment banks, financial institutions, and government agencies
- Anyone interested in gaining an in-depth knowledge about real estate



# TRAINING METHODOLOGY

# METHODOLOGY

Training course will utilize a variety of proven learning techniques to ensure maximum understanding, comprehension and retention of the information presented. This training course is an interactive mixture of lecture, discussion, activities and practice on several management skills. It provides definitions, examples, discussion and activities designed to promote skill building with interaction and discussion among participants.

Spreadsheet applications enable learners to manipulate and produce precise information and conduct crucial data analysis. This course has been specifically designed to provide learners with the skills to exploit the full potential of the spreadsheet application.

# METHODOLOGY

## CLASSROOM TRAINING

COURSES



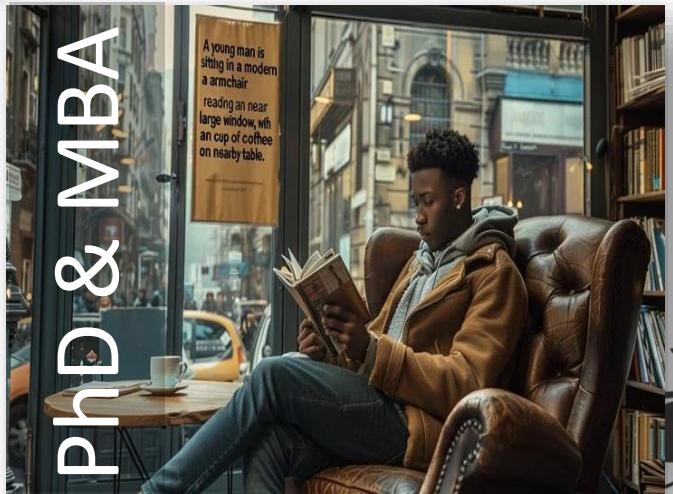
COURSES



## ONLINE TRAINING

## DISTANCE LEARNING

PhD & MBA





# COURSE OUTLINE

# MODULE 1

- Middle East Real Estate Market Analysis and Economics
- Global Real Estate Market Analysis and Economics
- Finding Value in Real Estate Investment
- Real Estate Business
- Real Estate Development
- Real Estate Private Equity
- Real Estate Asset Management
- Real Estate Valuation
- Real Estate Sustainability Management
- Real Estate Debt Financing
- Real Estate Investment Trusts (REITs)
- Real Estate in the Digital Age



# ACCREDITATIONS & RECOGNITIONS

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British Academy  
of Management



CERTIFIED  
Professional in Management™



# MEMBERSHIP

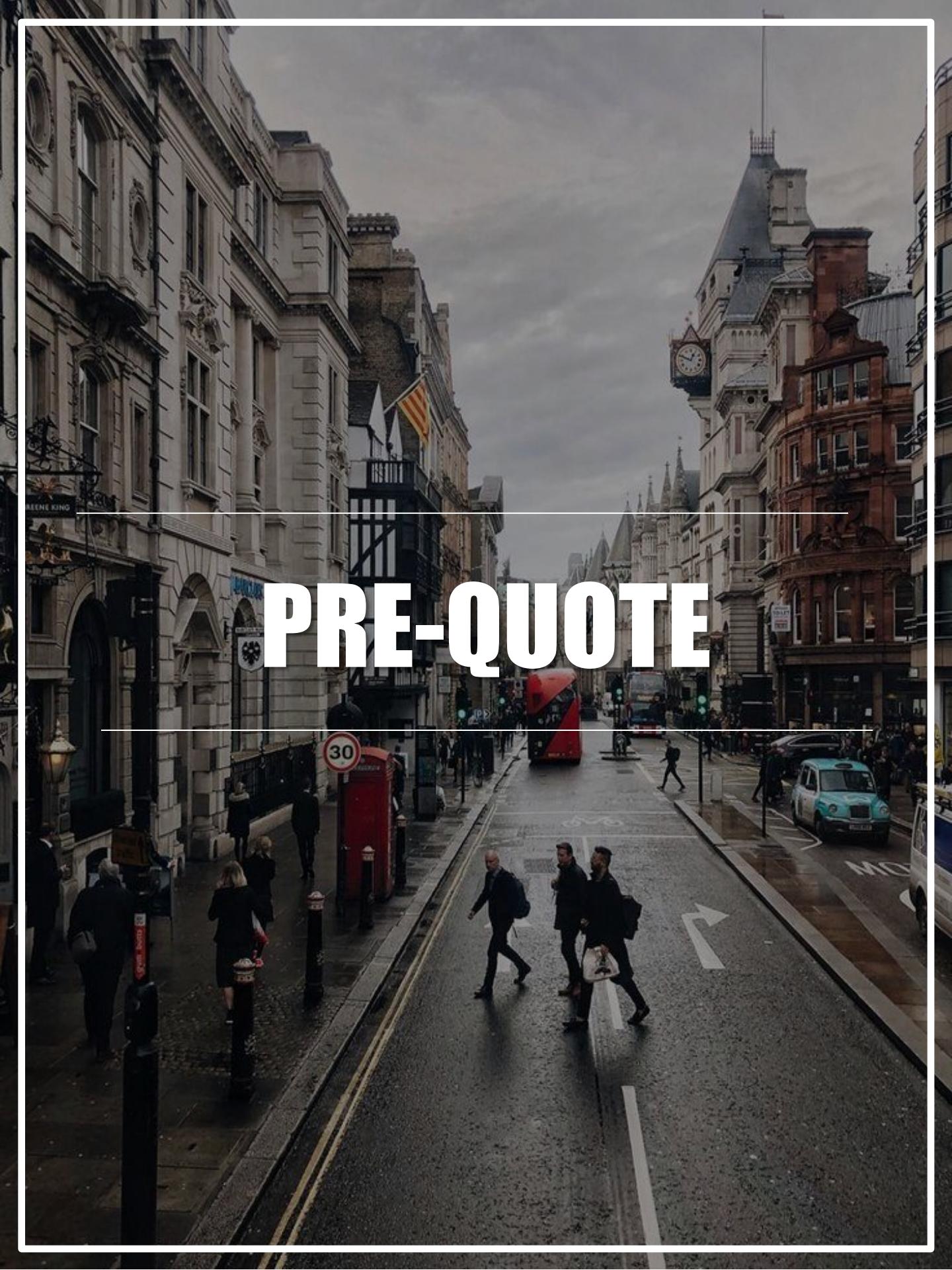


Chartered Institute of Management Accountants



European  
Council for  
Business  
Education





# PRE-QUOTE

# PRE- QUOTE

To,  
Inquirer

DATE: As on date

NO.	DESCRIPTION	FEES PER PERSON
1	CERTIFIED PROFESSIONAL IN X1 (ACCREDITED PROPERTY MANAGEMENT (FULL COURSE – TRAINING & CERTIFICATE))	USD 550/- (16 hours)
2	CERTIFIED PROFESSIONAL IN X1 (ACCREDITED PROPERTY MANAGEMENT (ONLY CERTIFICATE))	USD 150/- (Per Certificate)

## INCLUDES THE FOLLOWING:

1. Registration fees; Study Material; VAT
2. Kings Global Academy Certificate – International

## VENUE (NOT FOR ONLINE TRAINING)

1. Hotels (5 star or 4 star)
2. Conference rooms / Classrooms

## TRAINING DATES

- 1) To be decided
- 2) To be decided

R.Y.D80g

R.Y. DSOUZA  
Kings Global Career Academy





# COURSE DETAILS

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Course Name	Certified Professional In X1 Accredited Property Management (Full Course – Training & Certificate)
Location	Dubai
Training Schedule days	Monday to Friday
Certification	Kings Global Career Academy – International certificate
Tests	No
Course Material	Yes
Language of Instruction	English
Registration requirements	<ol style="list-style-type: none"><li>1. Passport copy</li><li>2. Curriculum vitae</li><li>3. Photo</li><li>4. Course fees</li></ol>
Mode of Payment	Cash / Bank transfer.
Fees Payment	At the time of registration or before starting the course
Refreshments	Yes
Eligibility Criteria	One who wants to gain working knowledge of the subject or has an oversight of the function.



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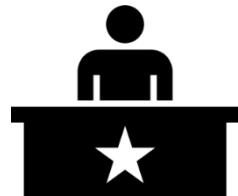
# CONTACTS

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# CONTACT DETAILS



+97150 50 731 1914  
(WHATSAPP)



+97145813650  
(OFFICE)



+971503579806  
(DIRECT)



<https://www.youtube.com/@kingscareeracademy2070>



Counselor@kingscareers.org or trainings@kingscareers.org



<https://www.facebook.com/kingsglobalcareer>



<https://www.linkedin.com/company/kings-global-career-academy>



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Thank You!

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[www.kingscareers.org](http://www.kingscareers.org) or [www.kingsglobalacademy.com](http://www.kingsglobalacademy.com)

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