



KINGS GLOBAL ACADEMY

USA | UK | UAE | CANADA | AUSTRALIA | SINGAPORE | SAF | INDIA | KENYA

CERTIFIED

MANAGER

IN X1 ACCREDITED PROPERTY BUSINESS MANAGEMENT



**PROPERTY | REAL ESTATE | LEASING |
PROPERTY MANAGEMENT**

COURSE DESCRIPTION, OUTLINE & QUOTATION



CERTIFIED

MANAGER

IN X1 ACCREDITED PROPERTY BUSINESS
MANAGEMENT



ABOUT ACADEMY

ABOUT US

OUR BRANCHES



FLORIDA
USA



LONDON
UK



TORONTO
CANADA



DUBAI
UAE



SYDNEY
AUSTRALIA



SINGAPORE
ASIAPAC



GAUTENG
SOUTH AFRICA

OUR ACHEIVEMENTS



+100,000

COURSES
PROVIDED

+600%

RETENTION
RATE

+50

LOCATIONS
BY 2025

5

GOOGLE
RATINGS

+350

RECOGNITIONS &
ACCREDITATIONS



COURSE OVERVIEW



OVERVIEW

Property brokering involves acting as an intermediary to facilitate the buying, selling, or renting of real estate. In Dubai, brokers provide expertise in local market trends, legal procedures, and negotiations to guide clients through property transactions. They represent either buyers or sellers, or both, and earn commission based on successful deals. Brokers help clients navigate the complexities of the real estate market, ensuring a smooth and efficient process. They are licensed professionals, and in Dubai, they must be registered with the Real Estate Regulatory Agency (RERA).





BENEFITS



BENEFITS



Learning Objectives

1. Understand the process of making a real estate market analysis and its use
2. Understand real estate investment themes and strategies
3. Understand how private equity investors set up investment portfolios and develop asset management plans
4. Understand how capital structure creates value in real estate
5. Explore the future prospects and outlook of technology on Real Estate from emerging technologies
6. Enhanced Skills: Develop in-demand skills and knowledge in your chosen field.
7. Increased Confidence: Gain confidence in your abilities and enhance your professional presence.
8. Networking Opportunities: Connect with other professionals and industry experts.
9. Improved Job Performance: Enhance your productivity, efficiency, and job satisfaction.
10. Personal Growth: Develop valuable personal and professional skills that can benefit you in all areas of life.



ELIGIBILITY



ELIGIBILITY

MID LEVEL MANAGERS ENGAGED IN :

- Property Managers and real estate consultants
 - Private real estate funds and real estate investment companies
 - Property development companies
 - Investment banks, financial institutions, and government agencies
 - Anyone interested in gaining an in-depth knowledge about real estate
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A grayscale photograph of a London street scene. In the foreground, a red double-decker bus is driving away from the viewer on the right side of the road. The bus has a white logo on its side and a yellow license plate that reads "6N6F 125". To the left of the bus, a wide pedestrian walkway runs alongside the road. In the background, the Elizabeth Tower (Big Ben) stands prominently, with the Houses of Parliament visible behind it. A large Union Jack flag flies from a tall pole on the left side of the frame. The sky is overcast and gray. The text "TRAINING METHODOLOGY" is overlaid in large, bold, white capital letters across the center of the image.



TRAINING METHODOLOGY



METHODOLOGY

Training course will utilize a variety of proven learning techniques to ensure maximum understanding, comprehension and retention of the information presented. This training course is an interactive mixture of lecture, discussion, activities and practice on several management skills. It provides definitions, examples, discussion and activities designed to promote skill building with interaction and discussion among participants.

Spreadsheet applications enable learners to manipulate and produce precise information and conduct crucial data analysis. This course has been specifically designed to provide learners with the skills to exploit the full potential of the spreadsheet application.



METHODOLOGY

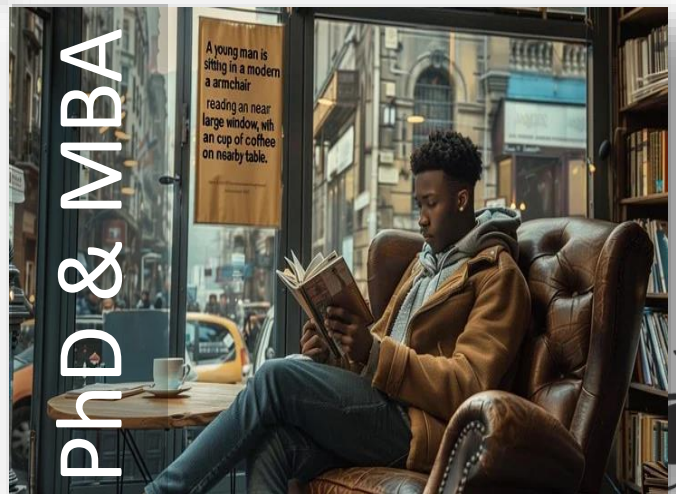
CLASSROOM
TRAINING

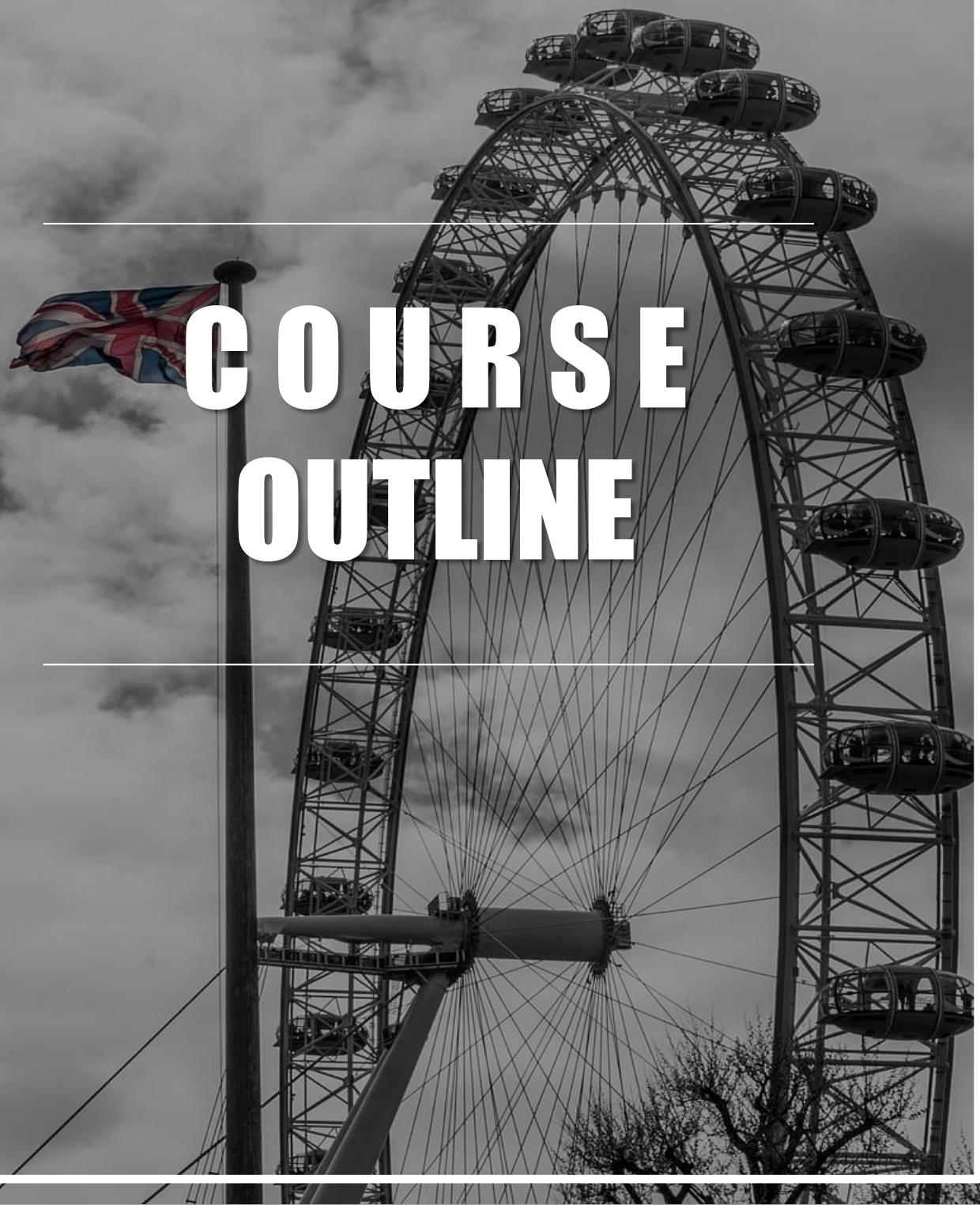


ONLINE
TRAINING



DISTANCE
LEARNING





COURSE OUTLINE



TOPICS

- Introduction to Real Estate Agent?
- What is a Real Estate Agent?
- Benefits of Real Estate Agent
- How Does a Real Estate Agent Works?
- Real Estate Agent Vs Real Estate Broker
- Real Estate Agent Vs Realtor®
- Different Types of Real Estate Agents
- Realtors®
- Brokers
- Selling Agents
- Buying Agents
- Dual Agents
- Bottom Line
- Listing Property
- How Do Real Estate Agents Get Listings?
- Sell Property Listing in a Buyer's Market
- Customer Service Management in Real Estate and Property Management



ACCREDITATIONS & RECOGNITIONS

ACCREDITATIONS & RECOGNITIONS



CERTIFIED
Professional in Management™



SWISS
GLOBAL CERT



PROJECT & QUALITY



**Project
Management
Institute®**



REAL ESTATE /PROPERTY

AIC American Institute
of Constructors



CCIM Institute
Commercial Real Estate's
Global Standard for Professional Achievement



MEMBERSHIP

SHEilds

SAFETY, HEALTH & ENVIRONMENT COURSES WORLDWIDE

OSH
TRAINING & CONSULTING



CIMA[®]

Chartered Institute of Management Accountants



**European
Council for
Business
Education**



ISACA[®]

Accredited Training Partner



**BRITISH
SAFETY
COUNCIL**

Global
Harmonization
Advocating science-based
food safety law and trade
Initiative



nebosh





PRE-QUOTE

PRE-QUOTE

To,
Inquirer

DATE: As on date

NO.	DESCRIPTION	FEES PER PERSON
1	CERTIFIED MANAGER IN X1 ACCREDITED PROPERTY MANAGEMENT (FULL COURSE – TRAINING & CERTIFICATE)	USD 650/- (18 hours)
2	CERTIFIED PROFESSIONAL IN X1 ACCREDITED PROPERTY MANAGEMENT (ONLY CERTIFICATE)	USD 20/- (Per Certificate)

INCLUDES THE FOLLOWING:

1. Registration fees; Study Material; VAT
2. Kings Global Academy Certificate – International

VENUE (NOT FOR ONLINE TRAINING)

1. Hotels (5 star or 4 star)
2. Conference rooms / Classrooms

TRAINING DATES

- 1) To be decided
- 2) To be decided

R.Y. DSOUZA

R.Y. DSOUZA

Kings Global Career Academy





COURSE DETAILS

COURSE DETAILS

Course Name	Certified Manager In X1 Accredited Property Management (Full Course – Training & Certificate)
Location	Dubai
Training Schedule days	Monday to Friday
Certification	Kings Global Career Academy – International certificate
Tests	No
Course Material	Yes
Language of Instruction	English
Registration requirements	1. Passport copy 2. Curriculum vitae 3. Photo 4. Course fees
Mode of Payment	Cash / Bank transfer.
Fees Payment	At the time of registration or before starting the course
Refreshments	Yes
Eligibility Criteria	One who wants to gain working knowledge of the subject or has an oversight of the function.

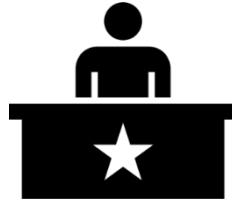
A photograph of a red double-decker bus on a city street, likely in London, with the word "CONTACTS" overlaid in large white letters. The bus is positioned in the lower left of the frame, moving towards the right. The street is paved with yellow and white markings. In the background, there are historic buildings with many windows and a blue sky with white clouds. The word "CONTACTS" is written in a bold, white, sans-serif font, centered horizontally across the middle of the image. Two thin white horizontal lines are positioned above and below the text.

CONTACTS

CONTACT DETAILS



+97150 50 731 1914
(WHATSAPP)



+97145813650
(OFFICE)



+971503579806
(DIRECT)



<https://www.youtube.com/@kingscareeracademy2070>



Counselor@kingscareers.org or trainings@kingscareers.org



<https://www.facebook.com/kingsglobalcareer>



<https://www.linkedin.com/company/kings-global-career-academy>



UK | USA | CANADA | UAE | SAF | KENYA | SINGAPORE & AUSTRALIA

A photograph of the Tower Bridge in London at dusk. The bridge's two towers are illuminated with blue lights, and the suspension cables are visible. The sky is a mix of purple and orange, and the city skyline is visible in the background. The text "Thank You!" is written in a large, gold, cursive font across the center of the image.

Thank You!

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www.kingscareers.org or www.kingsglobalacademy.com
www.kingscareers.org