



KINGS GLOBAL ACADEMY

USA | UK | UAE | CANADA | AUSTRALIA | SINGAPORE | SAF | INDIA | KENYA

CERTIFIED

EXPERT

IN X1 ACCREDITED PROPERTY BUSINESS MANAGEMENT



PROPERTY | REAL ESTATE | LEASING |
PROPERTY MANAGEMENT

COURSE DESCRIPTION, OUTLINE & QUOTATION



CERTIFIED

EXPERT

IN X1 ACCREDITED PROPERTY BUSINESS
MANAGEMENT



ABOUT ACADEMY

ABOUT US

OUR BRANCHES



FLORIDA
USA



LONDON
UK



TORONTO
CANADA



DUBAI
UAE



SYDNEY
AUSTRALIA



SINGAPORE
ASIAPAC



GAUTENG
SOUTH AFRICA

OUR ACHEIVEMENTS



+100,000

COURSES
PROVIDED

+600%

RETENTION
RATE

+50

LOCATIONS
BY 2025

5

GOOGLE
RATINGS

+350

RECOGNITIONS &
ACCREDITATIONS



COURSE OVERVIEW





OVERVIEW

An experienced (Senior Level) Real Estate broker in Dubai is a licensed professional with a proven track record of success in buying, selling, and renting properties. They possess in-depth knowledge of the Dubai real estate market, including current trends, pricing, and regulations, and can guide clients through the complexities of property transactions.

Senior level Property brokering involves acting as an intermediary to facilitate the buying, selling, or renting of real estate.

In Dubai, brokers provide expertise in local market trends, legal procedures, and negotiations to guide clients through property transactions. They represent either buyers or sellers, or both, and earn commission based on successful deals. Brokers help clients navigate the complexities of the real estate market, ensuring a smooth and efficient process. They are licensed professionals, and in Dubai, they must be registered with the Real Estate Regulatory Agency (RERA).





BENEFITS




BENEFITS



Learning Objectives

1. Understand Middle East Asia real estate capital markets; public/ private debt and equity structures and valuation techniques of Asia developers and REITs
2. Enhance profitability with cutting-edge real estate models, strategic structures and proven value added techniques
3. Value multiple real estate assets and developments using recognized approaches
4. Contrast the pros and cons of direct, private equity, fund and REIT structures
5. Evaluate the Asia real estate investments trends and key risks
6. Analyze complex development and existing asset models and structures



ELIGIBILITY



ELIGIBILITY



PROFESSIONALS ENGAGED IN :

- CEOs, CFOs, COOs with responsibility for Strategic Management
- Investment bankers
- Real estate consultants
- Management consultants
- Private Equity investors
- Financial analysts
- Institutional Funds and Portfolio Managers
- Retail investors

A grayscale photograph of a London street scene. In the foreground, a red double-decker bus is driving away from the viewer on the right side of the road. The bus has a white logo on its side and a yellow license plate that reads "BN67 ULS". To the left of the bus, a wide pedestrian walkway runs alongside the road. In the background, the Elizabeth Tower (Big Ben) stands prominently, with the Houses of Parliament visible behind it. A large Union Jack flag flies from a tall pole on the left side of the frame. The sky is overcast and gray. The text "TRAINING METHODOLOGY" is overlaid in large, bold, white capital letters across the center of the image.



TRAINING METHODOLOGY



METHODOLOGY

Training course will utilize a variety of proven learning techniques to ensure maximum understanding, comprehension and retention of the information presented. This training course is an interactive mixture of lecture, discussion, activities and practice on several management skills. It provides definitions, examples, discussion and activities designed to promote skill building with interaction and discussion among participants.

Spreadsheet applications enable learners to manipulate and produce precise information and conduct crucial data analysis. This course has been specifically designed to provide learners with the skills to exploit the full potential of the spreadsheet application.



METHODOLOGY

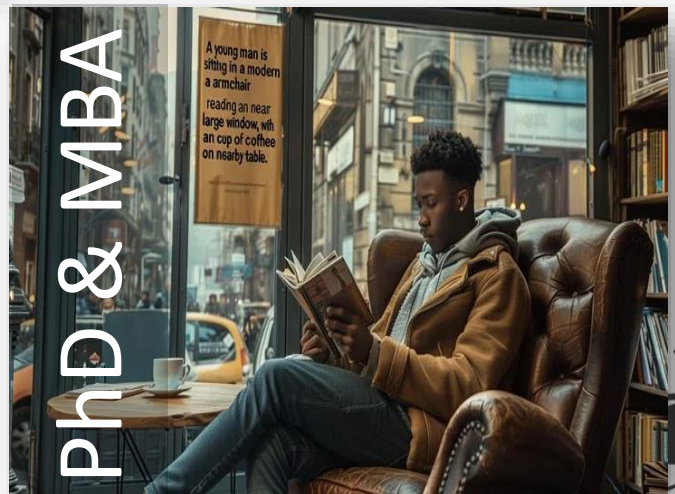
CLASSROOM
TRAINING

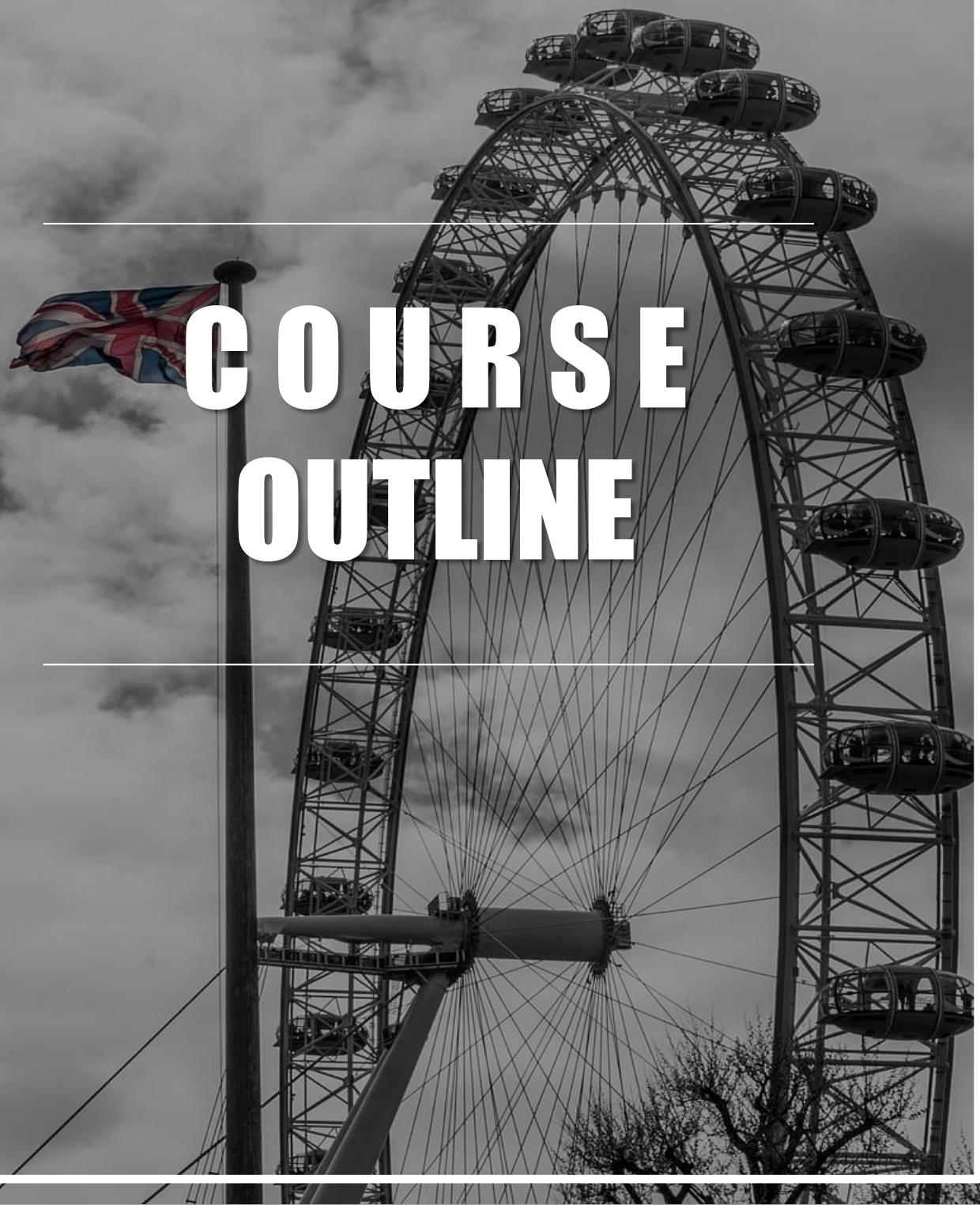


ONLINE
TRAINING



DISTANCE
LEARNING





COURSE OUTLINE



TOPICS

- Real Estate Investment & Market Analysis
- Valuation of Commercial Real Estate
- Application of Data Analytics in Real Estate
- Dynamics of Value Creation in Property Development
- Managing Mega Development Projects
- Adaptive Reuse or Redevelopment
- Cross-Border Real Estate Investments
- Deal Sourcing, Negotiation & Structuring
- Strategic Asset Management of Retail Malls
- Unlocking Real Estate Value in Hospitality Asset
- Integrating Sustainability in Investment Decisions
- Tutorial on Construction DCF Models
- Understand Asia real estate capital markets; public/private debt and equity structures and valuation techniques of Asia developers and REITs
- Enhance profitability with cutting-edge real estate models, strategic structures and proven value added techniques
- Value multiple real estate assets and developments using recognized approaches
- Contrast the pros and cons of direct, private equity, fund and REIT structures
- Evaluate the Asia real estate investments trends and key risks
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ACCREDITATIONS & RECOGNITIONS

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CERTIFIED
Professional in Management™



SWISS
GLOBAL CERT



PROJECT & QUALITY



**Project
Management
Institute®**



REAL ESTATE /PROPERTY

AIC American Institute
of Constructors



CCIM Institute
Commercial Real Estate's
Global Standard for Professional Achievement



MEMBERSHIP

SHEilds

SAFETY, HEALTH & ENVIRONMENT COURSES WORLDWIDE

OSH
TRAINING & CONSULTING



CIMA[®]

Chartered Institute of Management Accountants



**European
Council for
Business
Education**



ISACA[®]

Accredited Training Partner



**BRITISH
SAFETY
COUNCIL**

Global
Harmonization
Advocating science-based
food safety law and trade
Initiative



nebosh





PRE-QUOTE

PRE-QUOTE

To,
Inquirer

DATE: As on date

NO.	DESCRIPTION	FEES PER PERSON
1	CERTIFIED EXPERT IN X1 ACCREDITED PROPERTY MANAGEMENT (FULL COURSE – TRAINING & CERTIFICATE)	USD 750/- (24 HOURS)
2	CERTIFIED EXPERT IN X1 ACCREDITED PROPERTY MANAGEMENT (ONLY CERTIFICATE)	USD 250/- (Per Certificate)

INCLUDES THE FOLLOWING:

1. Registration fees; Study Material; VAT
2. Kings Global Academy Certificate – International

VENUE (NOT FOR ONLINE TRAINING)

1. Hotels (5 star or 4 star)
2. Conference rooms / Classrooms

TRAINING DATES

- 1) To be decided
- 2) To be decided

R.Y. DSOUZA

R.Y. DSOUZA

Kings Global Career Academy





COURSE DETAILS

COURSE DETAILS

Course Name	Certified Professional In X1 Accredited Property Management (Full Course – Training & Certificate)
Location	Dubai
Training Schedule days	Monday to Friday
Certification	Kings Global Career Academy – International certificate
Tests	No
Course Material	Yes
Language of Instruction	English
Registration requirements	1. Passport copy 2. Curriculum vitae 3. Photo 4. Course fees
Mode of Payment	Cash / Bank transfer.
Fees Payment	At the time of registration or before starting the course
Refreshments	Yes
Eligibility Criteria	One who wants to gain working knowledge of the subject or has an oversight of the function.

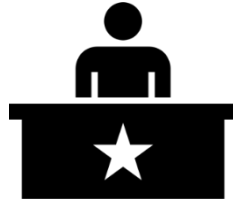
A photograph of a city street scene featuring a red double-decker bus in the foreground. The bus is positioned on a road with yellow grid markings. In the background, there are historic buildings with ornate facades and a blue sky with scattered white clouds. The word "CONTACTS" is written in large, bold, white capital letters across the center of the image, with a thin white horizontal line passing through the middle of the letters.

CONTACTS

CONTACT DETAILS



+97150 50 731 1914
(WHATSAPP)



+97145813650
(OFFICE)



+971503579806
(DIRECT)



<https://www.youtube.com/@kingscareeracademy2070>



Counselor@kingscareers.org or trainings@kingscareers.org



<https://www.facebook.com/kingsglobalcareer>



<https://www.linkedin.com/company/kings-global-career-academy>



UK | USA | CANADA | UAE | SAF | KENYA | SINGAPORE & AUSTRALIA

A photograph of the Tower Bridge in London at dusk. The bridge's two towers are illuminated with blue lights, and the suspension cables are visible. The sky is a mix of purple and orange, and the city skyline is visible in the background. The text "Thank You!" is written in a large, gold, cursive font across the center of the image.

Thank You!

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www.kingscareers.org or www.kingsglobalacademy.com
www.kingscareers.org